



VACANCY

SINGLE REED SALES MANAGER

FULL TIME INCLUDING SATURDAYS

Howarth of London is looking to appoint an experienced single reed sales manager to lead our busy London based clarinet and saxophone sales departments.

The successful applicant will have an excellent working knowledge of both the clarinet and saxophone and associated repertoire. They will also be able to demonstrate:

Essential

- Proven leadership qualities.
- Excellent organisational skills.
- Exemplary written and spoken communications along with a good telephone manner.
- Good interpersonal relationships.
- Computer literacy, using standard Microsoft applications.
- Proficient levels in Maths and English.
- Self-motivation and reliability along with professional work ethics.
- Commitment to the role and company.

Desirable

- Minimum 12 months' experience in a leadership role in a retail environment.
- Full clean driving licence.
- Knowledge of musical instrument retail and the wider music industry.

Reporting to the general manager, the successful candidate will motivate and lead the single reed team in developing the sales and after care in our single reed departments. They will oversee stock ordering, ensuring appropriate stock levels are maintained, alongside sourcing new products and developing relationships with current and new suppliers. The role requires that you will ensure that all shop tasks are carried out as required and delegate tasks to your team. You will liaise with our repair technicians to ensure that all stock is maintained in optimum condition and supervise the testing of repairs. This role is responsible for the departmental paperwork and stock figures, ensuring these are submitted on time each month. Occasionally you will be required to represent the company at exhibitions and events in the UK and overseas.

Remuneration will be subject to experience; the working week will include Saturdays with a day off during the week. To apply please send a covering letter and CV by email to ben@howarthlondon.com